

Modeling of Catastrophic Cyber Events in Industrial Environments.

Impact on Portfolio Risk Accumulation

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The only evidence-based data and self-adaptive cyber risk quantification model for industrial environments.



Texas Wind Central Cyber Risk Summary

Annual Loss Exposure

LAST UPDATE: 04.17.2022

\$0	\$255k	\$797k
Most Probable Loss	Expected Loss	Value at Risk (VaR) 95th Percentile

Site vs Peers

- \$95k (37%)
- \$328k (41%)

Mitigation Recommendations

Risk Reduction

	Fastest	Max ROI	Max NPV
% of Total	-53%		-27%
Expected Loss	(\$135.6k)		
Value at Risk (VaR) 95th Percentile	(\$215.5k)		

Capex \$47.3k Opex \$46.2k Implementation 7 months, 1 week

NIST CSF Controls

MATURITY	0	1	2	3	4	ANNUAL RISK REDUCTION (\$)	ROI (%)
DE.CM-7						\$34.5k	179%
PR.IP-1						\$25.3k	486%
PR.PT-4						\$22k	296%
PR.AC-4						\$10.8k	280%
RS.IM-2						\$8.5k	385%

Mitigation Strategies

Loss Exceedance vs Mitigation Recommendations

Completion to Final Target

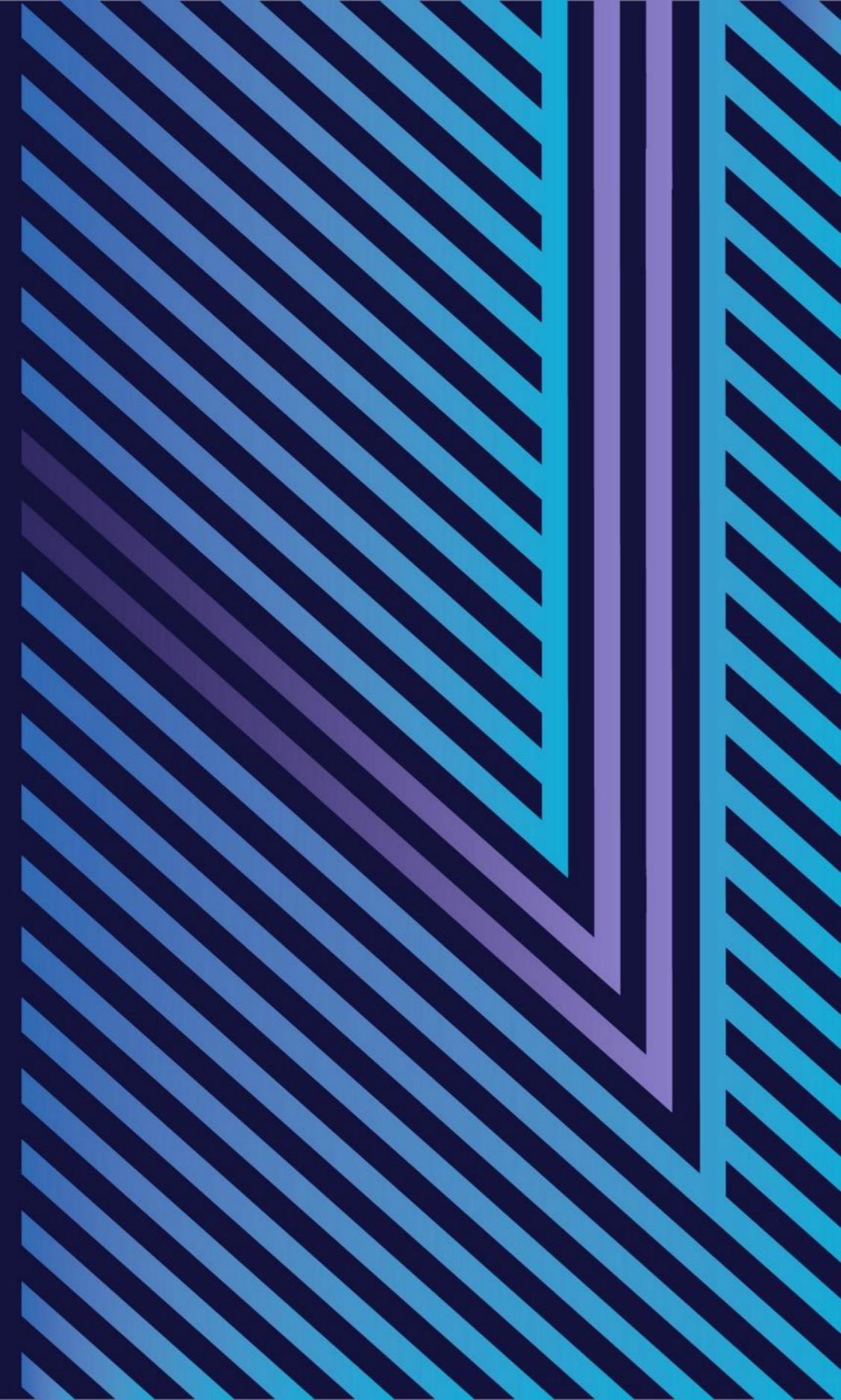
ID.AM	89%
ID.BE	70%
ID.GV	53%
ID.RA	90%
ID.RM	25%
ID.SC	40%
PR.AC	70%
PR.AT	75%
PR.DS	100%
PR.IP	80%

5% CHANCE OF GREATER LOSS

Show Risk Tolerance

Modeling of Catastrophic Cyber Events in Industrial Environments. Impact on Portfolio Risk Accumulation

Why Do We Need Cyber Catastrophe Models?



[Nat] CAT: definition



Catastrophes are infrequent events that cause severe loss, injury or property damage to a large population of exposures. While the term is most often associated with natural events (e.g. earthquakes, floods or hurricanes), it can also be used when there is concentrated or widespread damage from man-made disasters (e.g. fires, explosion, pollution, terrorism or nuclear fallout)



65 people were killed
 Damage total exceeded \$26 billion
 Insurance claims totalled \$15.5 billion

Before Andrew, people thought the worst case scenario was about \$7 billion (Karen Clarke)

Andrew was responsible for the failure of at least 16 insurers between 1992 and 1993 (Insurance Information Institute)

[Nat] CAT: challenges



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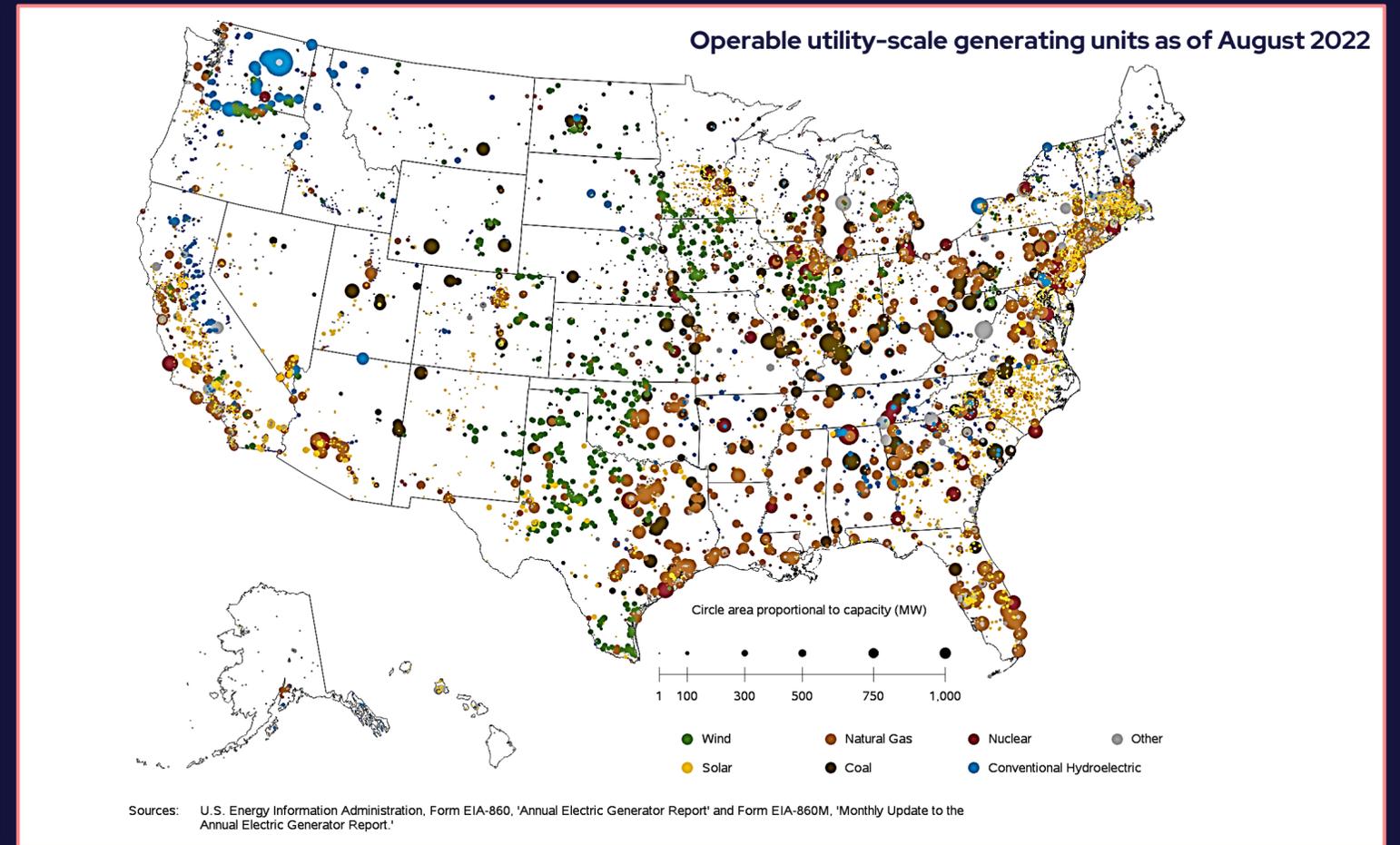
**LOW FREQUENCY
EVENTS**

**SCARCE HISTORICAL
DATA**

**[SPATIAL]
CORRELATION**

**RELIABLE
MODELS**

Cyber CAT: even more challenging



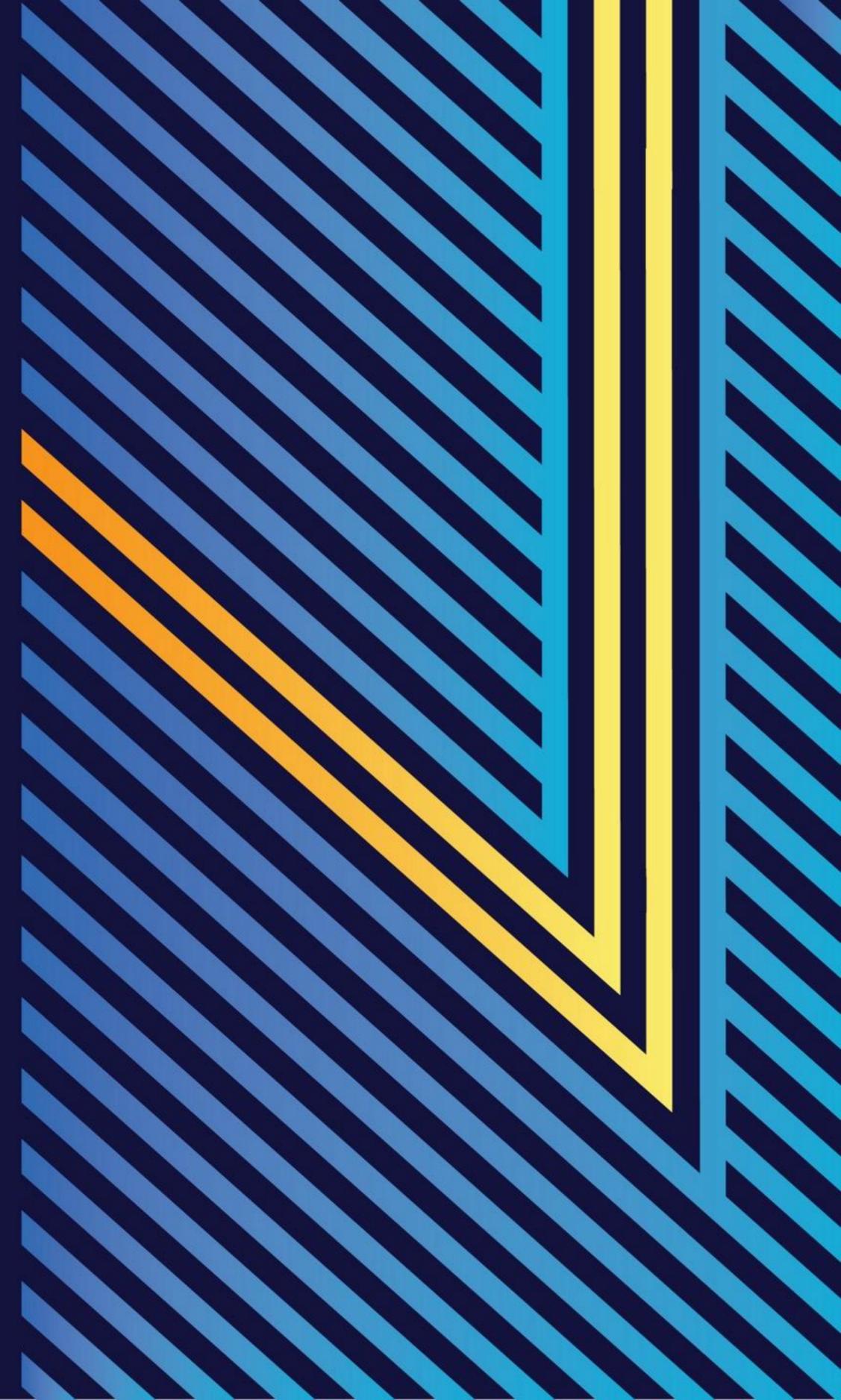
EVENT SET

SOURCES OF CORRELATION

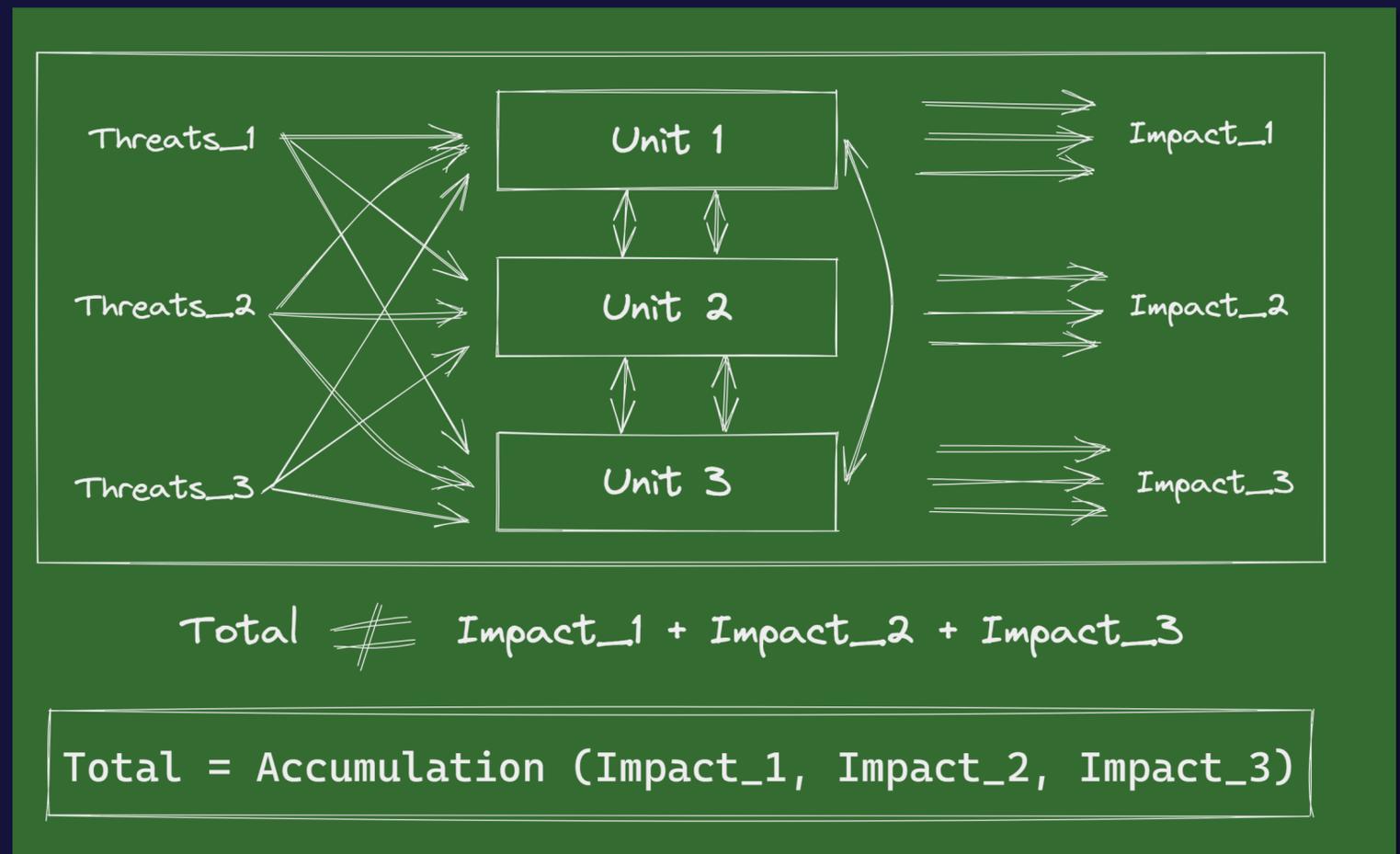
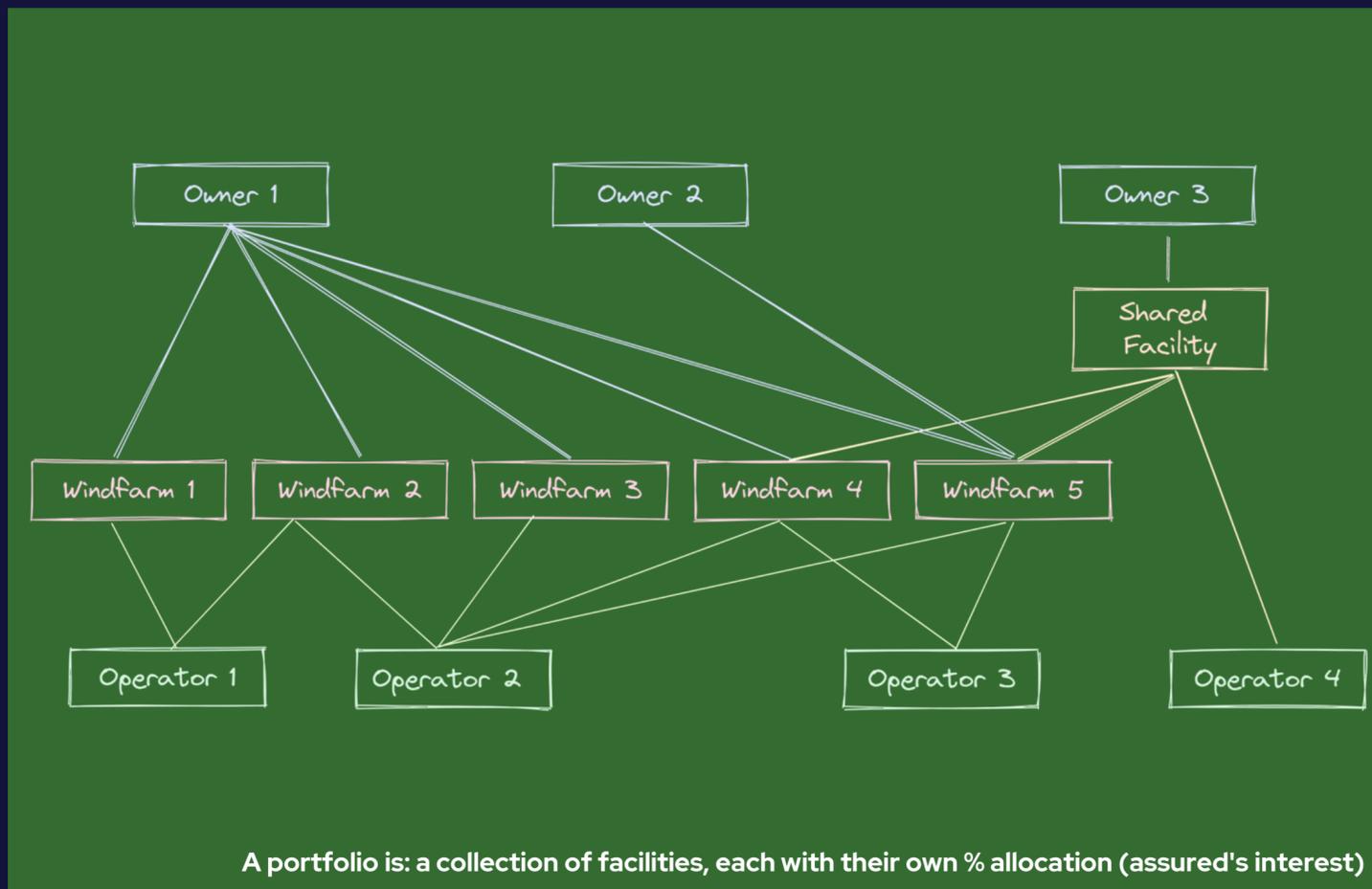
MANY MANIFESTATIONS OF LOSS

1st GENERATION FAILED

Data is the foundation



Cyber CAT: Accumulation and Portfolio



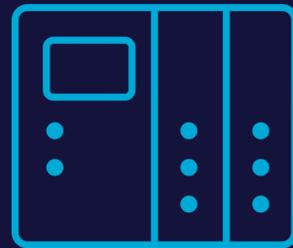
A large loss happens in isolation, either by accident or as the result of a sophisticated attack
 An accumulation happens because all the affected facilities shared a common trait.
 Such a common trait underpinned the event leading to the loss, and in hindsight was a source of correlation within the portfolio.

Why OT Data is Different?

ModBus, BacNet, OPC



- 20 years install base
- Large capital



- Fleets of Asset are Aggregates can now be seen with OT-DPI
- Knowing the segmentation strategies allows for risk quantification



- Impact difference
- Industry – O&G vs. Electric Utility
- Sub Industry - Offshore Wind Turbines vs. Combined Cycle Plant
- Geographic, Public vs. Private, Small vs. Large Revenue

**PORTFOLIO
ACCUMULATION**

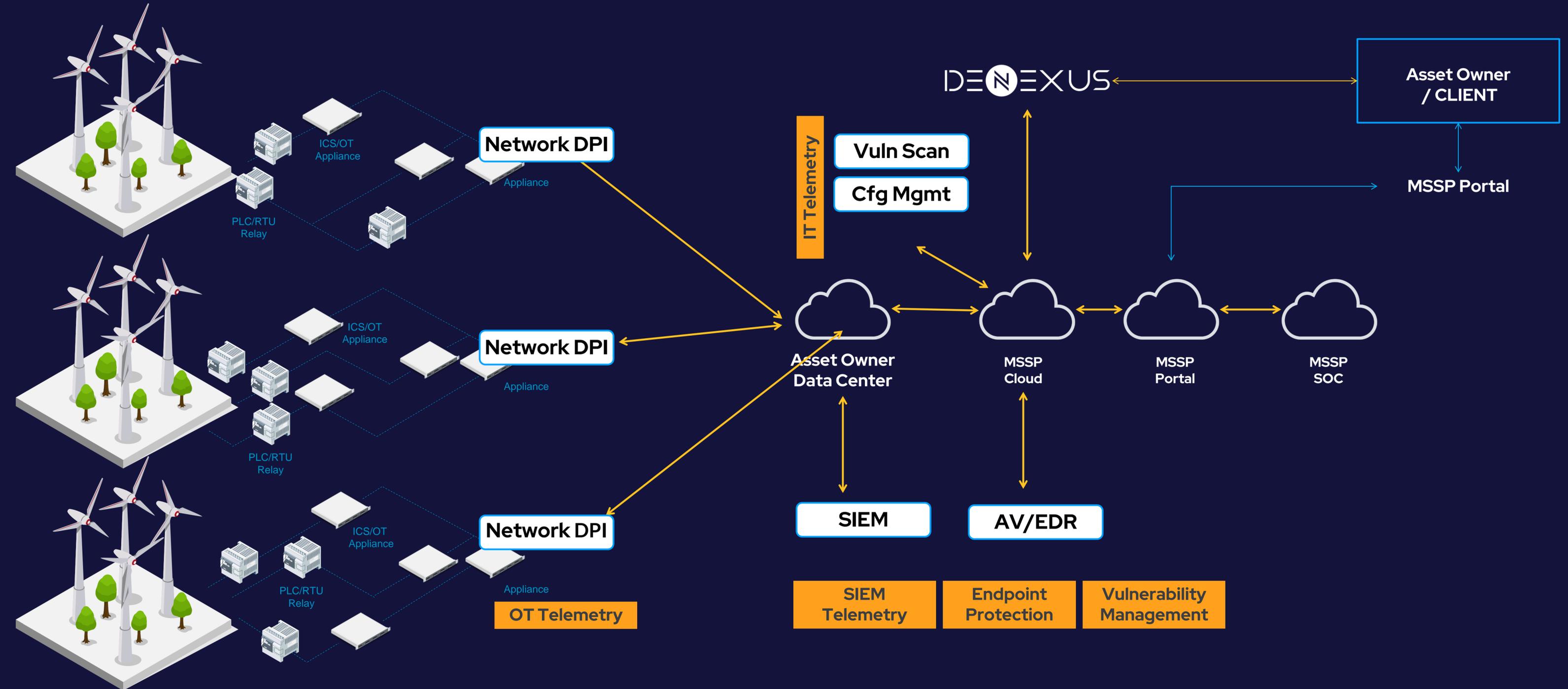
BOTTOM-UP

**FIT-FOR-
PURPOSE**



One Client in US >60 Sites

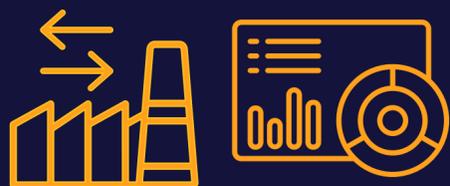
Inside-Out and Outside-in Risk Visibility, RT Quantification, 24x7 Management



Built for Purpose: OT Inside Out Data

2nd Generation Risk Modeling Requires Continuous OT Data from Inside Process Networks

Inside Data



Sensors inside the OT network collect information about the existing assets, software/firmware, configuration, control systems in place.

Outside Data



Threat intelligence and contextual information from public and private and proprietary data sources.

Firmographics



Organization -public- information: location, industry and sub-industry, revenue, size, age
Attractiveness

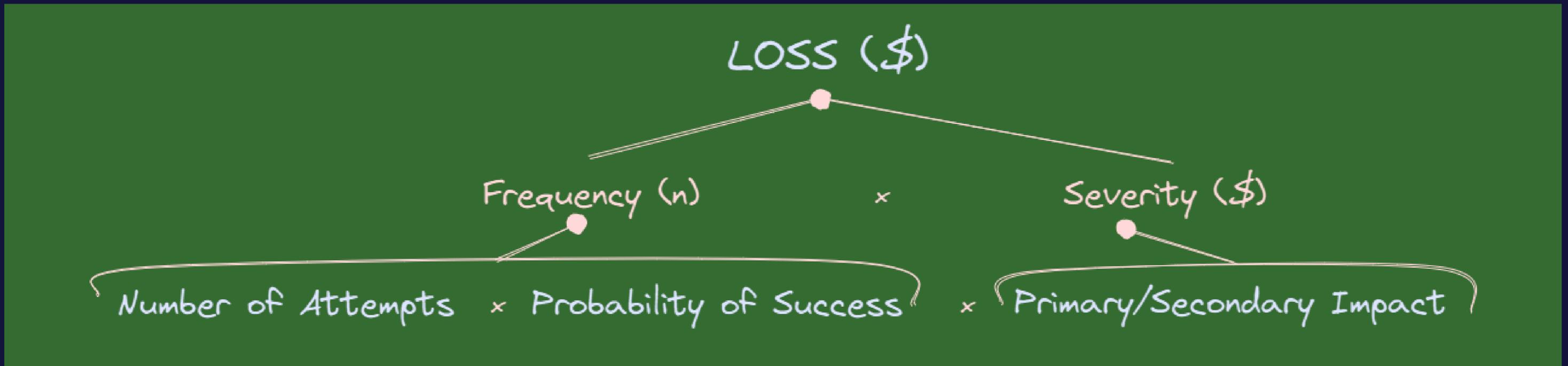
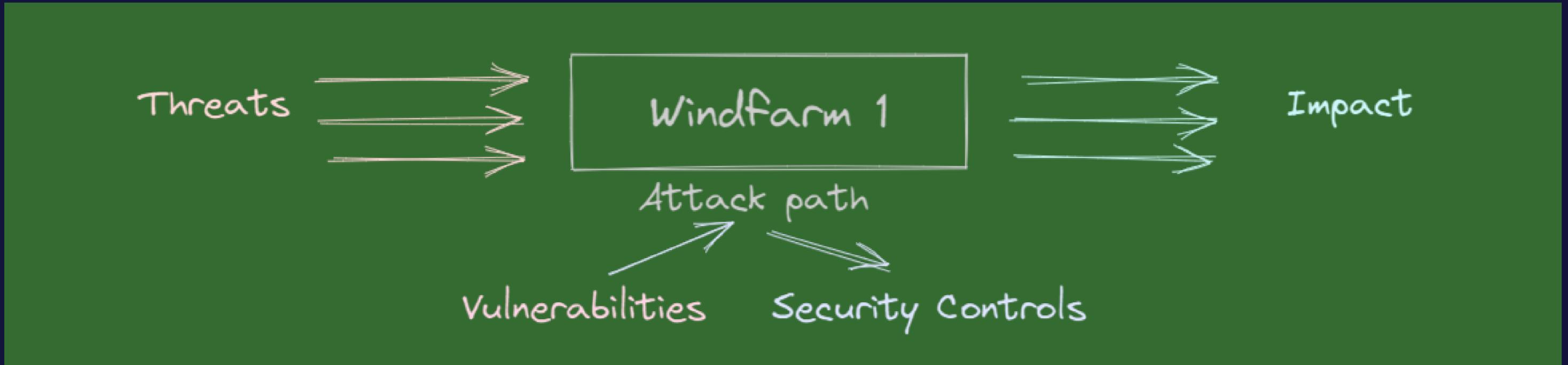
INDUSTRIAL CRQM

FIT-FOR-PURPOSE



DeNexus Knowledge Center

Risk Quantification: putting data in context



DeNexus Modeling System – Uniquely Approach

Number of Attempts

Attack Path Simulator

Loss / Severity /Impact

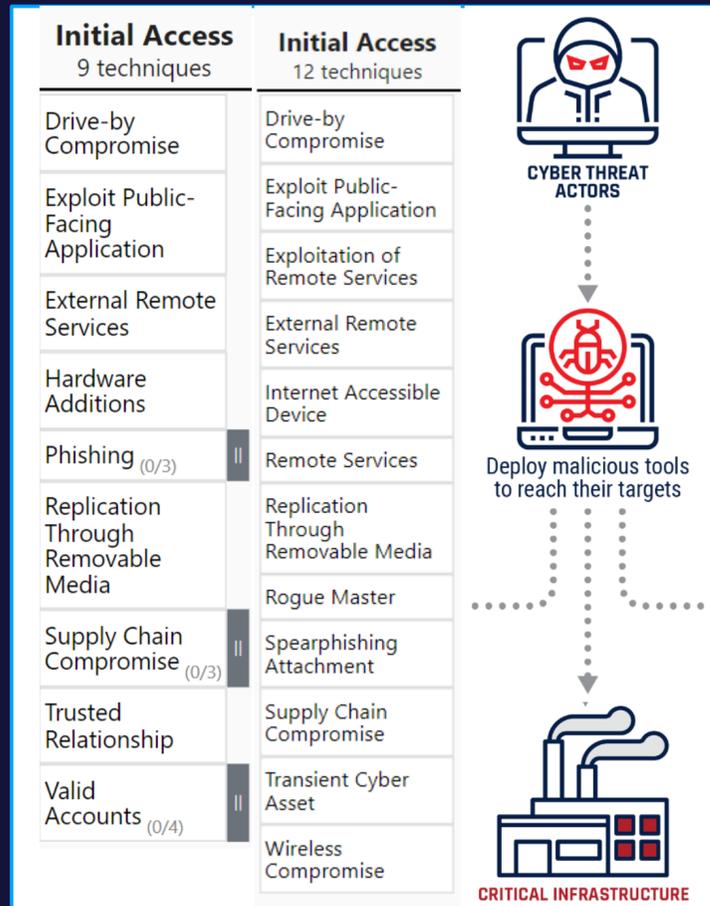
Mitigation Recommendations

How many attempts in a year?

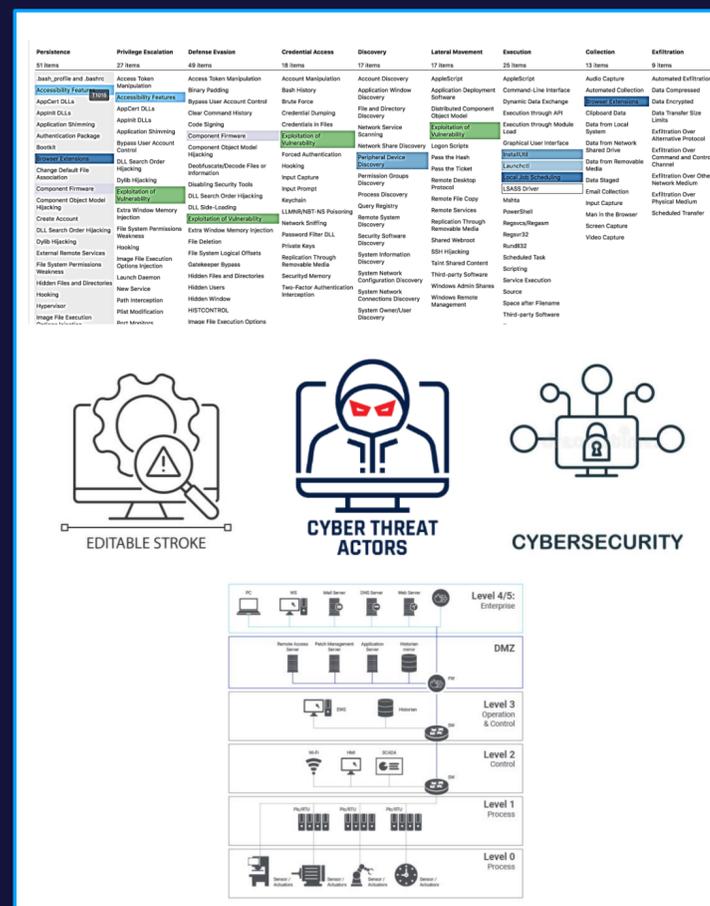
How can an incident propagate and cause a loss event?

What is the financial impact (\$)?

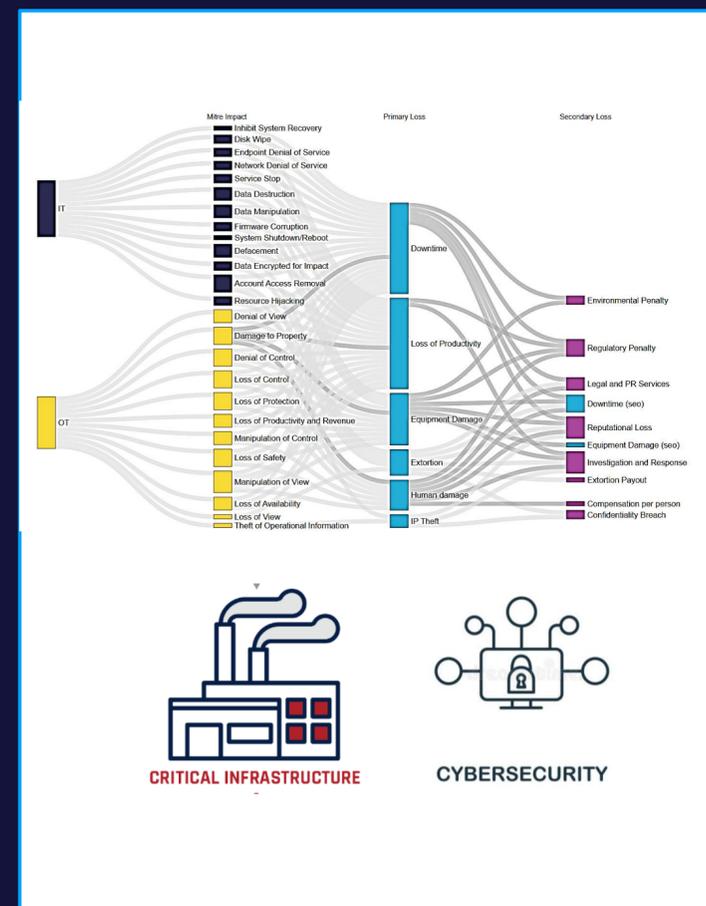
How to Mitigate? Unit Risk Level



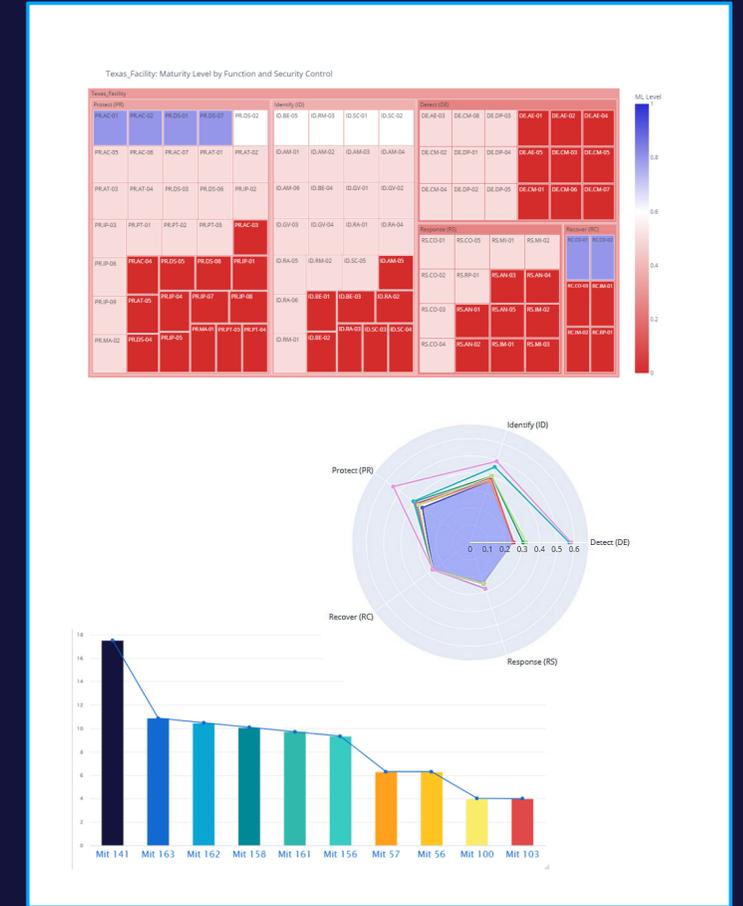
Powered by Outside-in Data



Powered by Inside-Out & Outside-In Data



Powered by Business-Risk-Loss Data



Powered by Business-Risk-Loss Data

Trusted Ecosystem

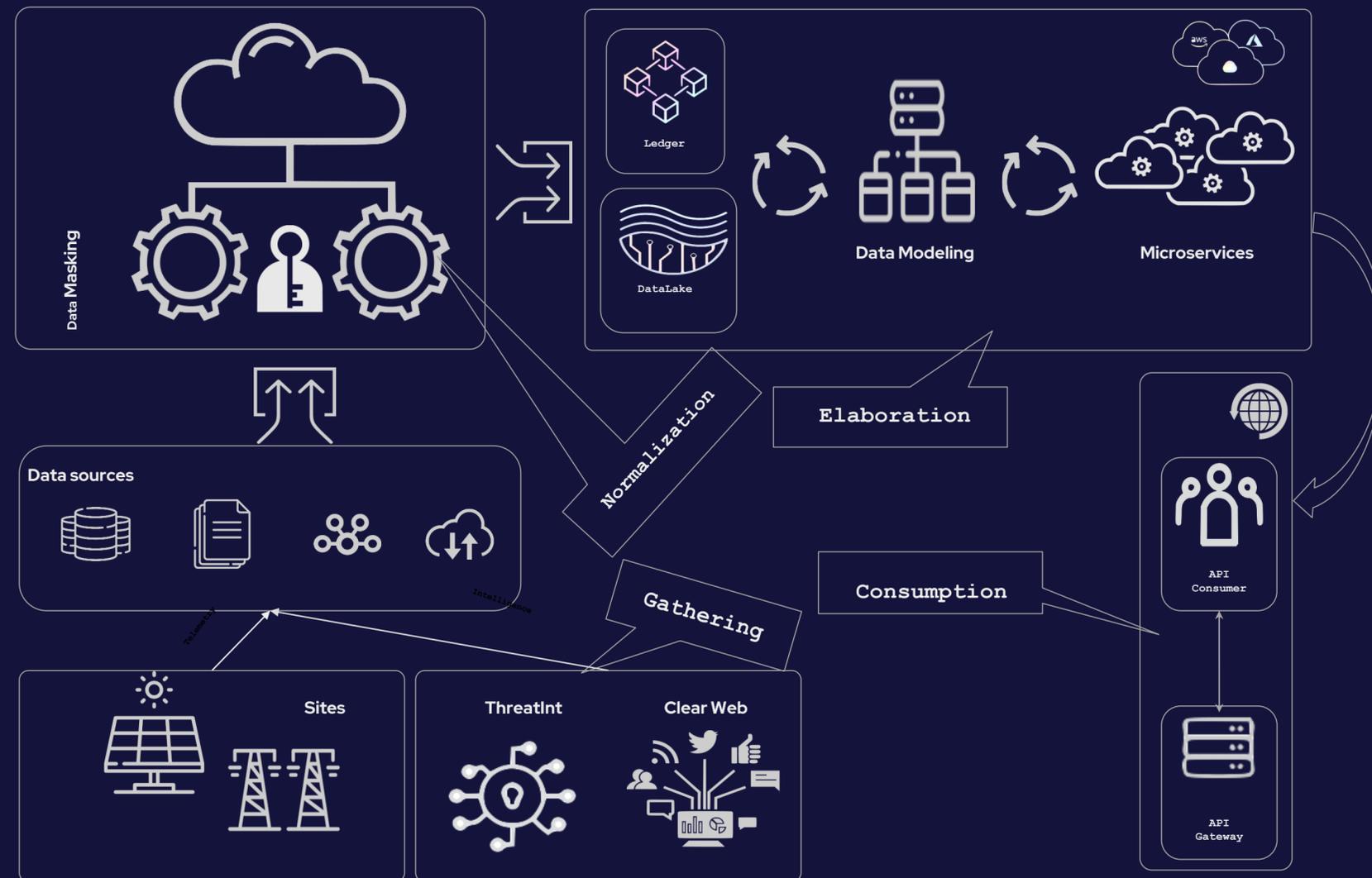
Only one option to make it real



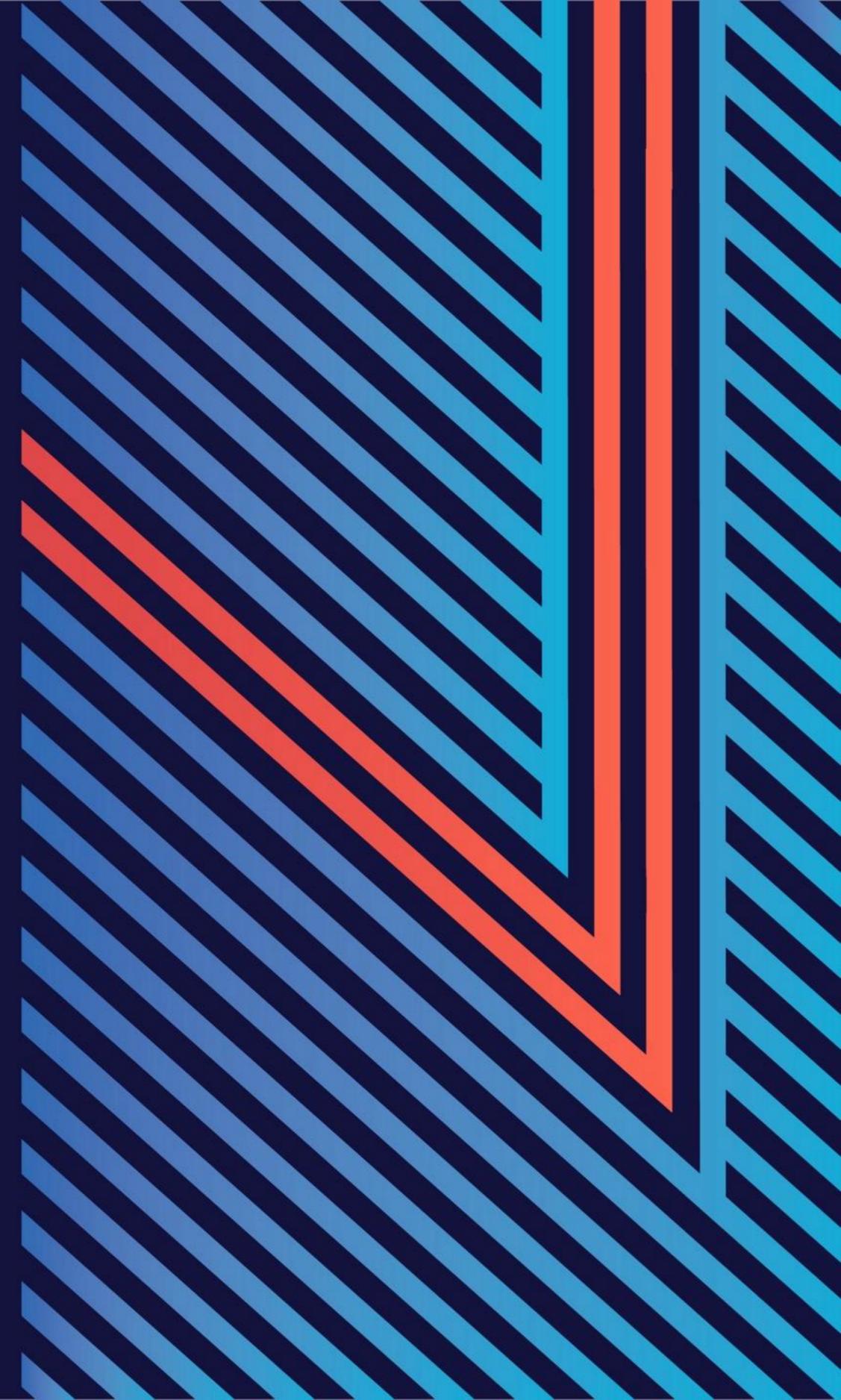
Data QUALITY

Data INTEGRITY

ACCOUNTABILITY



Unlocking the value



The site: Texas Facility

Facility performs more efficiently than most of its regional peers. Similar annual net generation in the last 3 years.



Country: US

GPS: 32° 32' 25.152" N

GPS: 99° 43' 8.112" W

Operating since: 2010

Owner: Demo Wind Ventures

Operator: Demo Operating Company

OEM: VestasWind

Developer: Demo Clean Power

Number of Turbines: 125 Vestas V100/2000

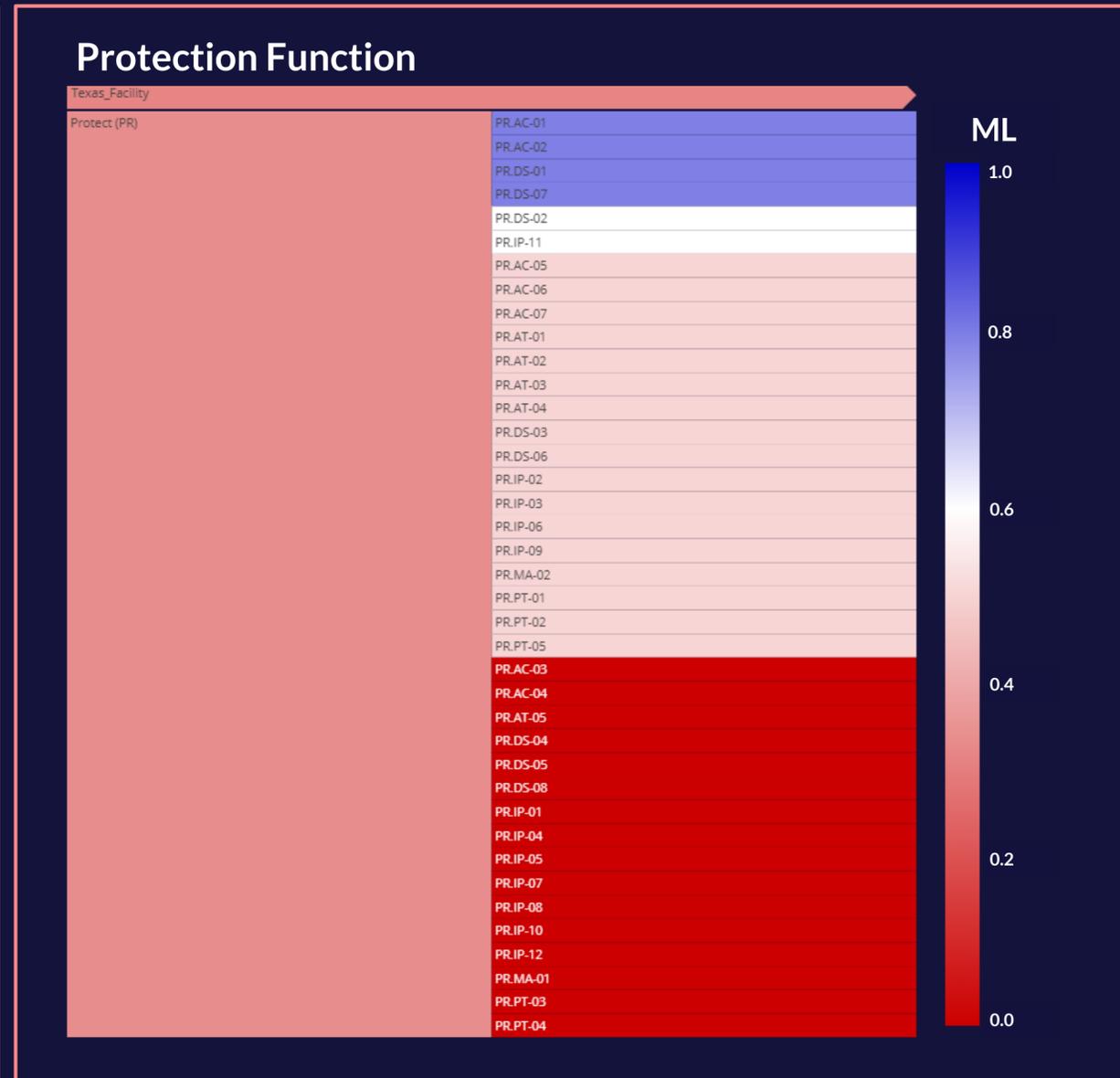
Turbine Capacity (MW): 2.0

Farm Capacity (MW): 250

Fuel Type: Wind

Capabilities Assessment - Cyber Security Framework

Strength: Identify | Weakness: Recover

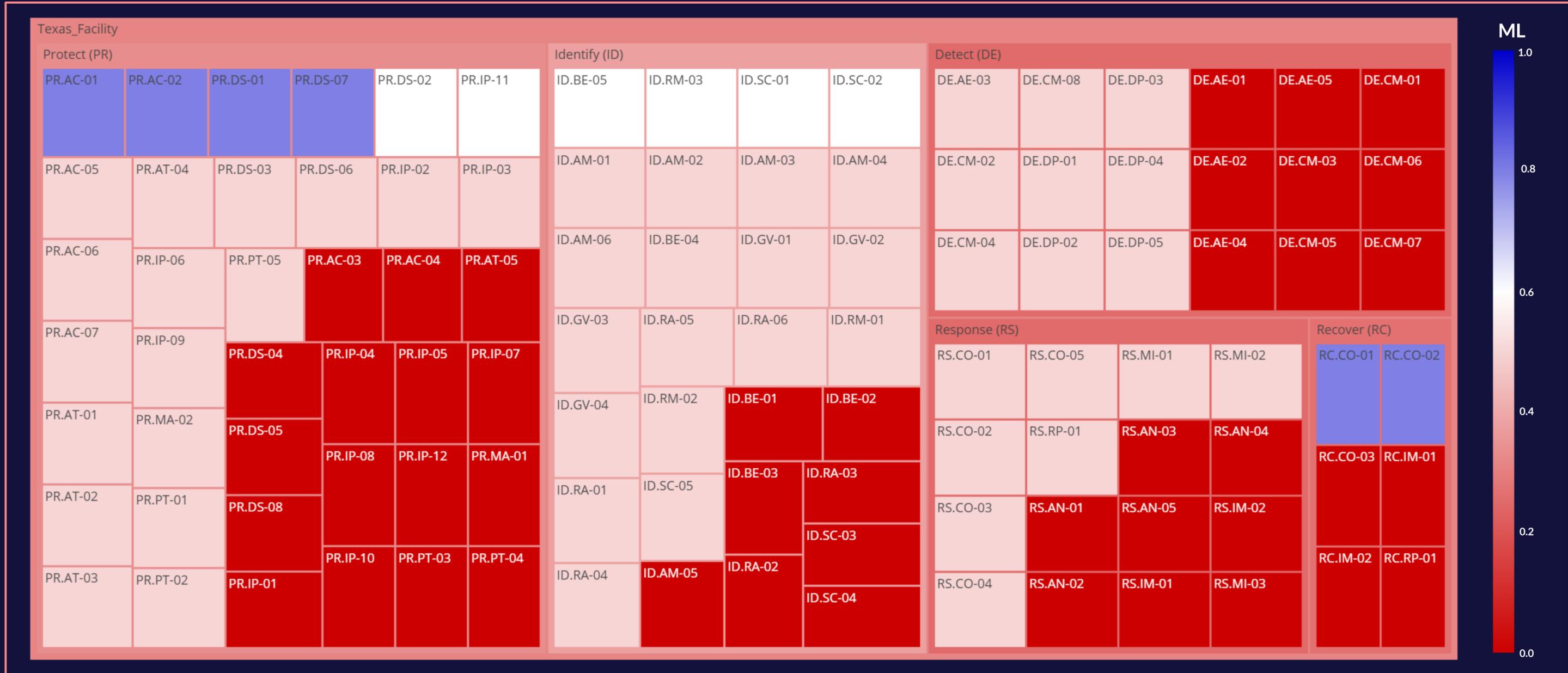


- Highest functional capability (strength) is *Identify*
- Lowest functional capability (weakness) is *Recover*

- 4 out of 36 Security Control with Protection Function are above 0.8
- 14 out of 36 Security Control with Protection Function are *Not initiated*

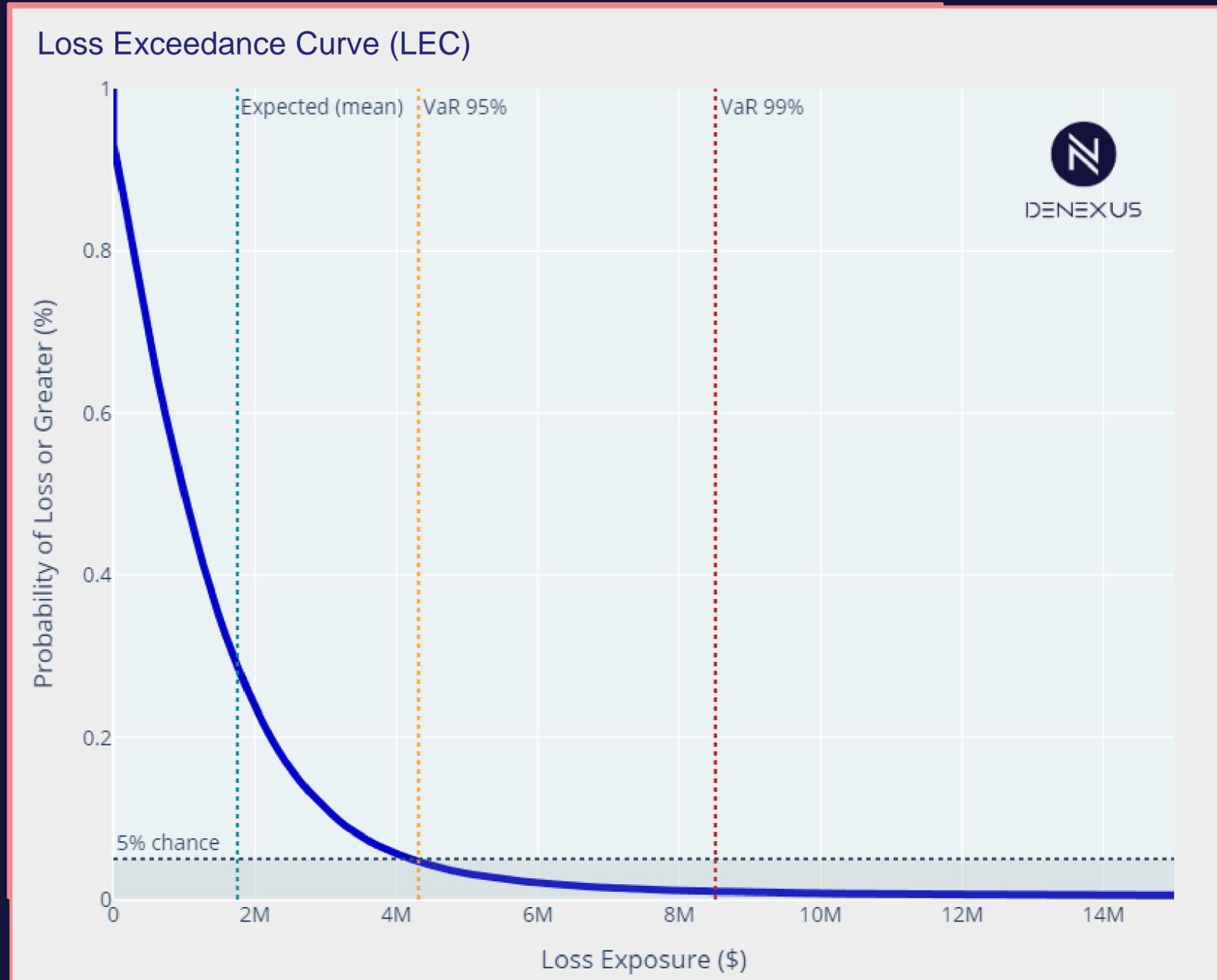
Capabilities Assessment - Cyber Security Framework

Protect Function contains the most advanced capabilities. Many security controls not initiated



Site Cyber Risk Assessment

95% probability of Annual Cyber Loss of \$4MM or greater

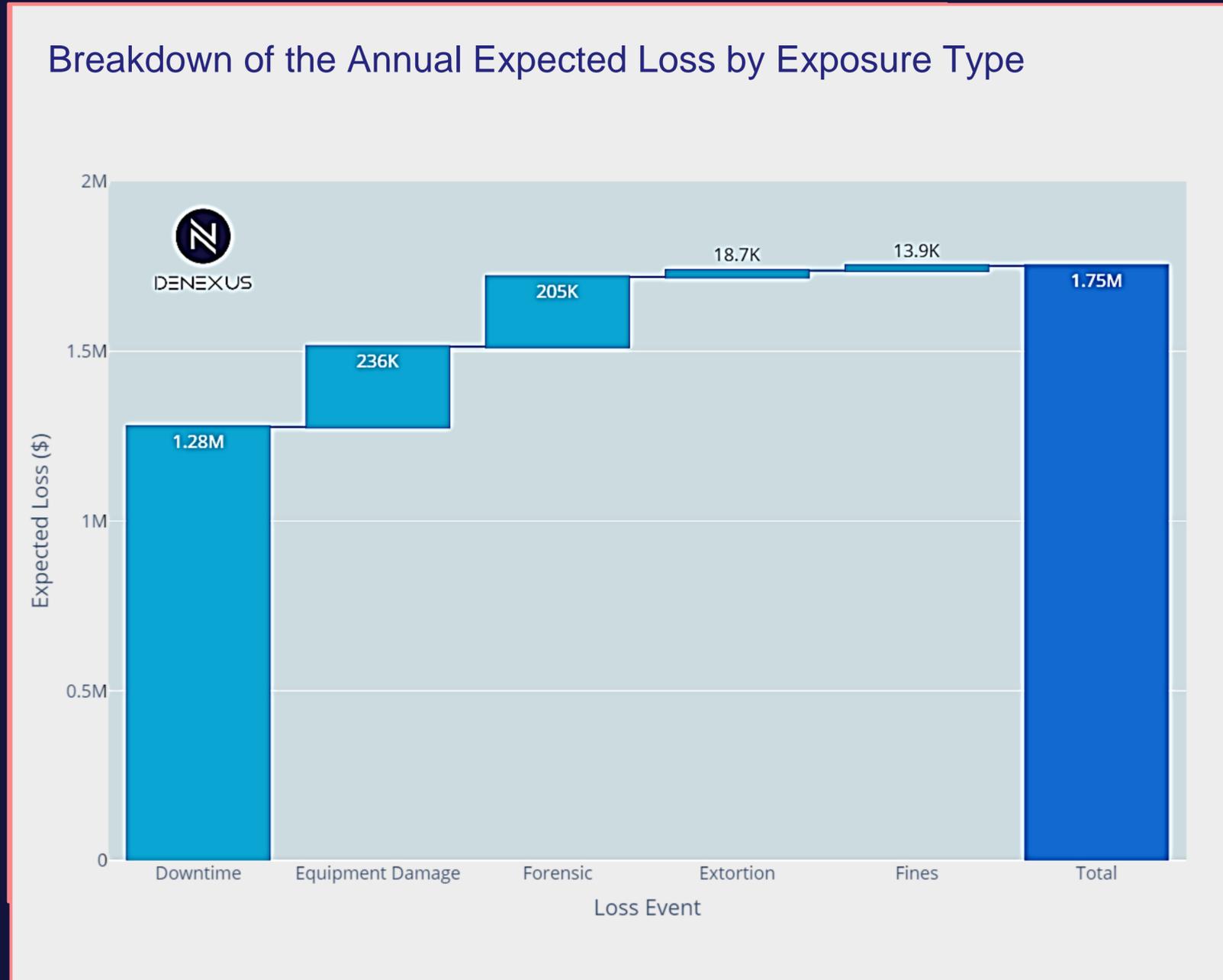


LEC visually display the probability that cyber loss will exceed some amount within a year

Metric	Value	Description
Revenue	\$35.9M	DeNexus sourced starting number for site. Update for specificity.
Expected Loss	\$2.0MM	In statistical terms, the expected loss is the mean loss that we would expect over a given period of time (year). The expected loss is an average used for provisioning.
Unexpected Loss	\$1.20MM	Unexpected losses are loss percentiles in excess of the expected loss
Value-at-Risk (95%)	\$4.00MM	VaR is a measure of risk that tries to answer the following question: "How bad can things get?" In statistical terms, the VaR is the loss value for which the probability of observing a larger loss, given the available information, is equal to 1-p
Exceptional Loss	\$8.3MM	Unexpected loss does not include exceptional losses beyond the loss percentile defined by a confidence level. Exceptional losses are in excess of the sum of expected loss plus the unexpected loss, which is equal to the loss percentile L(a).

Where is the cyber risk?

Annual Expected Loss (\$) by Exposure Type

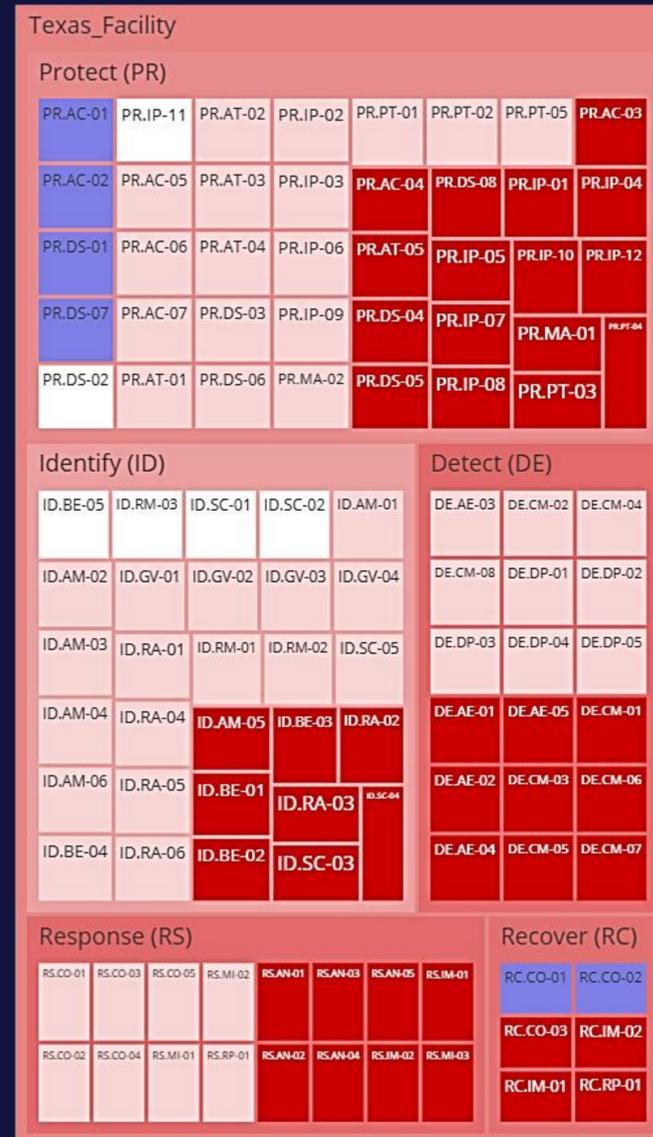


- **Coverage: Liability Insurance vs. Property Insurance.**
- **If one were assessing an insurance policy, notice 73% of cyber risk is in Downtime whereas Equipment Damage represents only 13% of site risk**

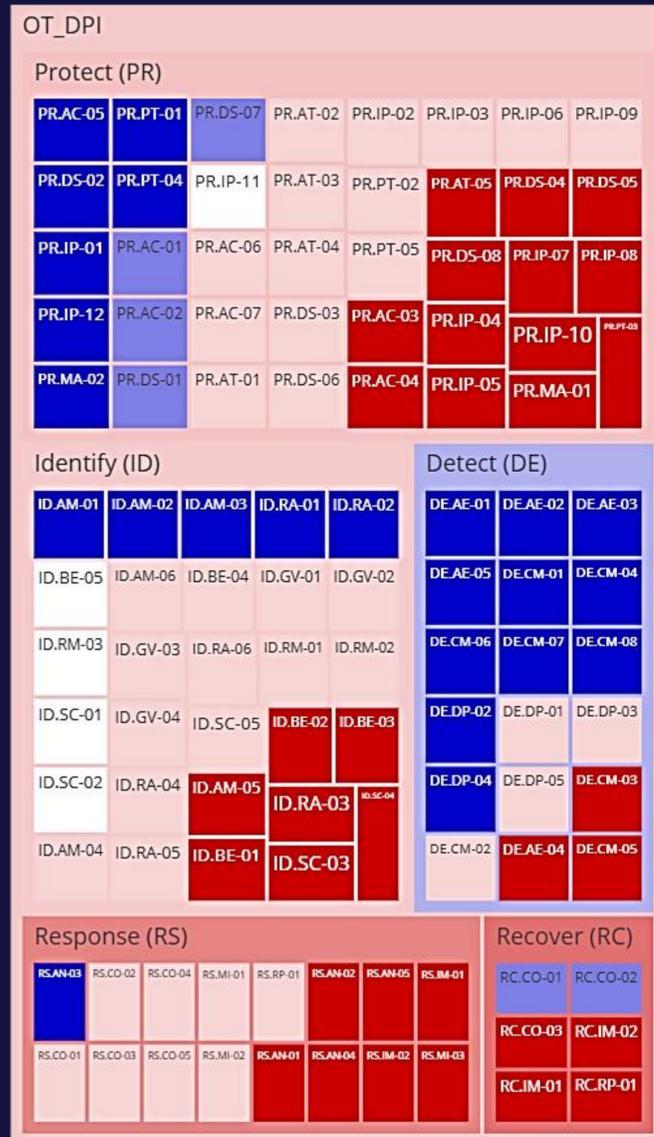
What-if?

Customize the implementation scenario, or the contribution of any given sub control to that scenario definition.

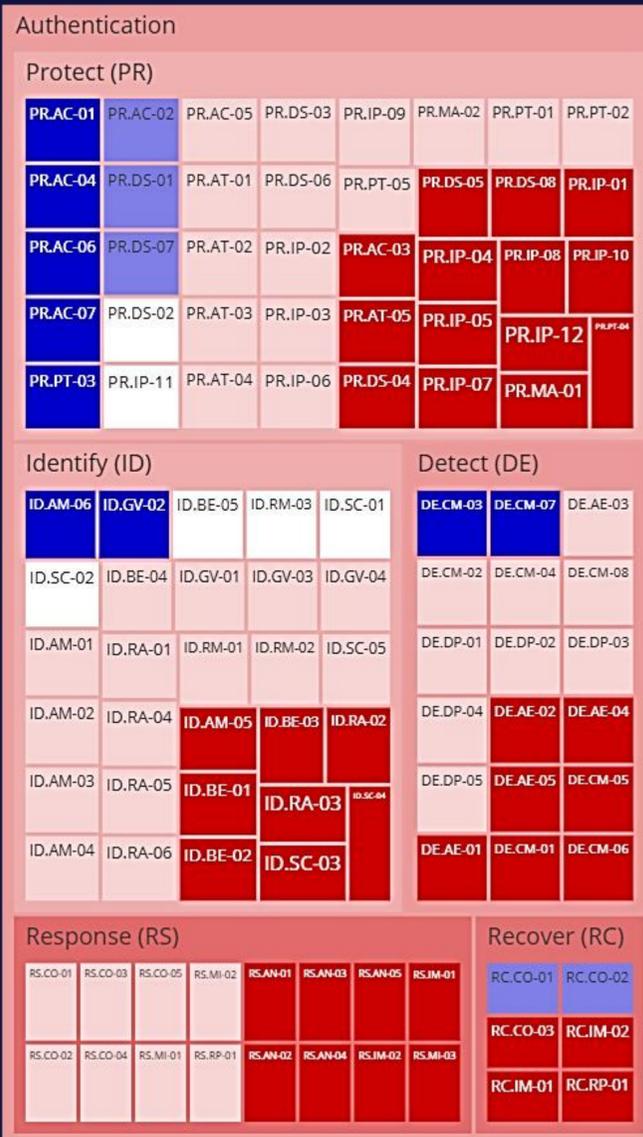
Project 0: Current status



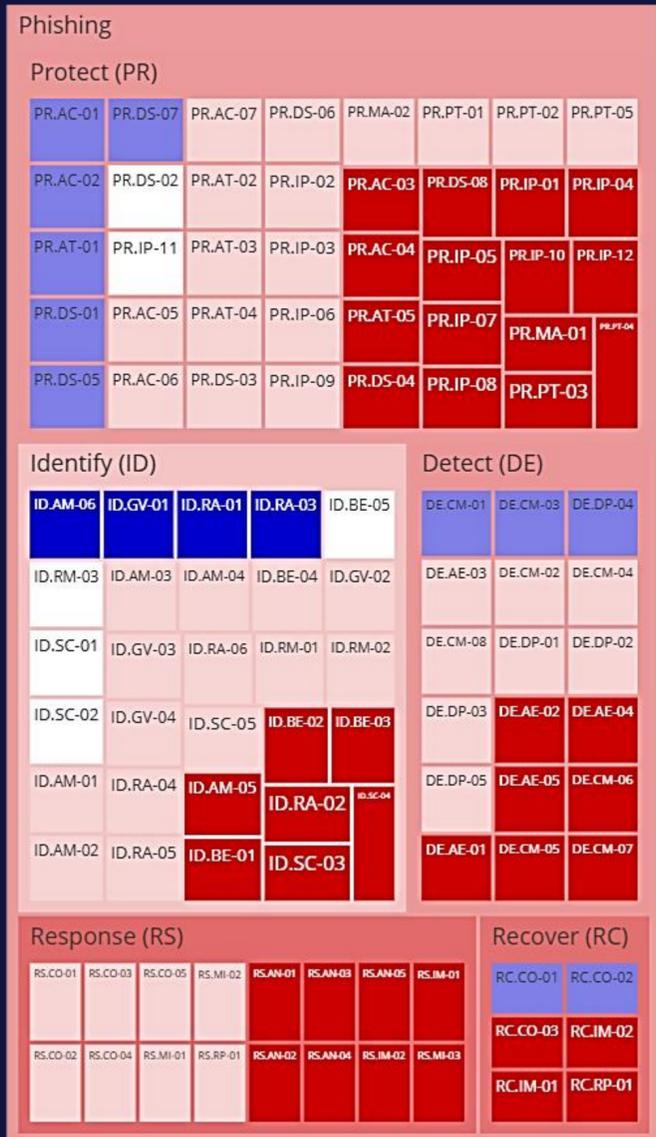
Project 1: OT_DPI



Project 2: Authentication

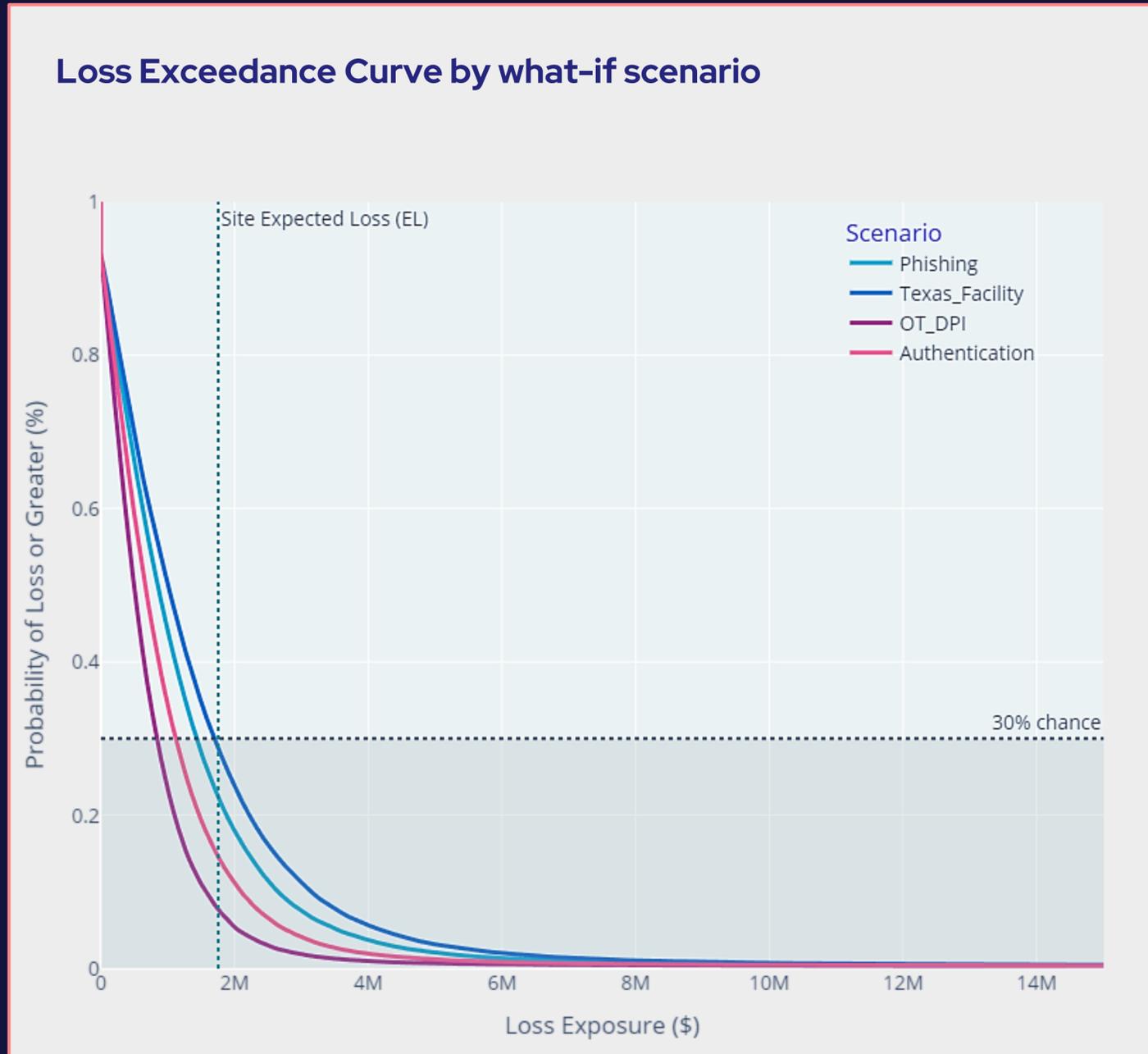


Project 3: Phishing Assessment



What scenario provides the most risk reduction

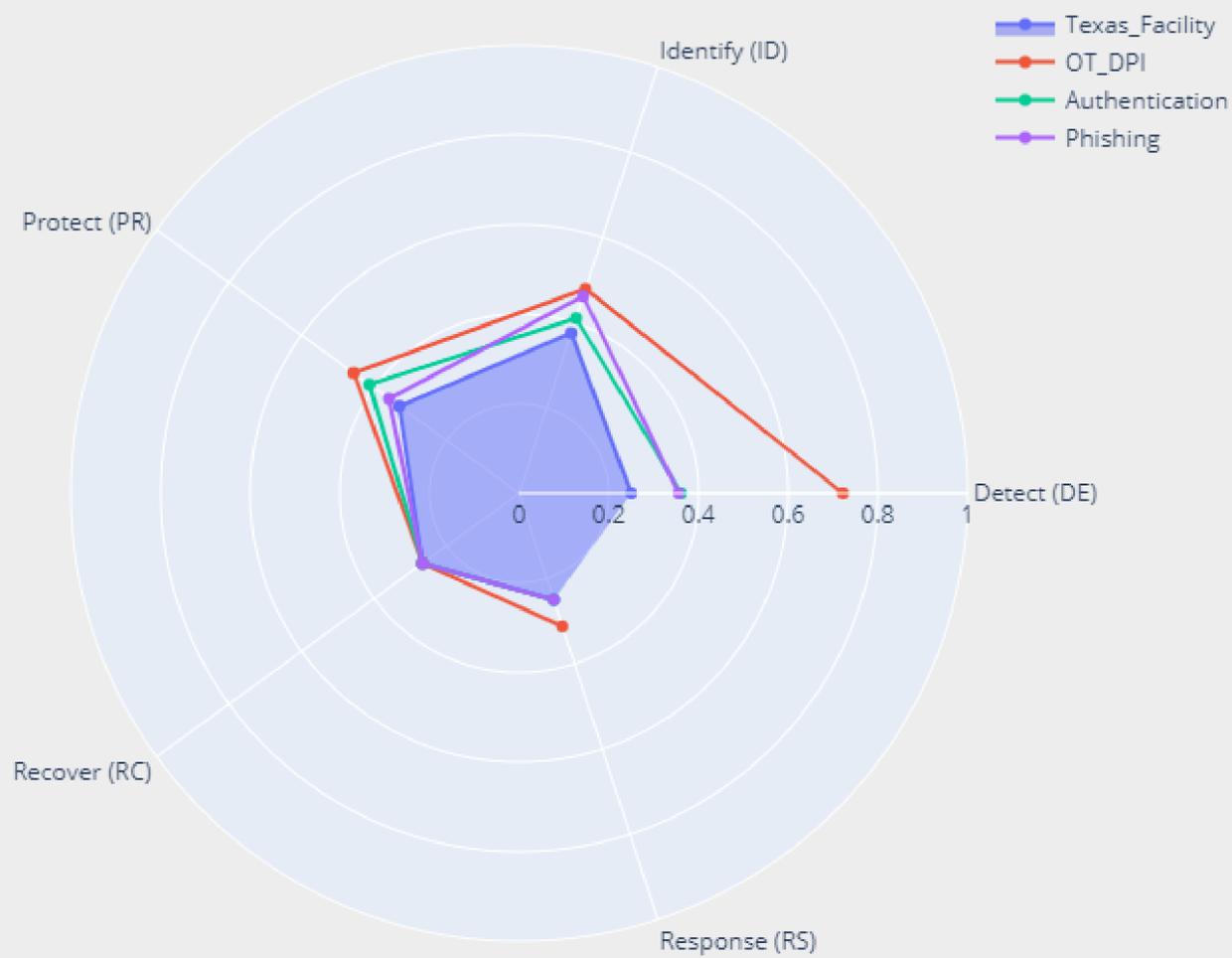
OT-DPI provides the biggest risk reduction



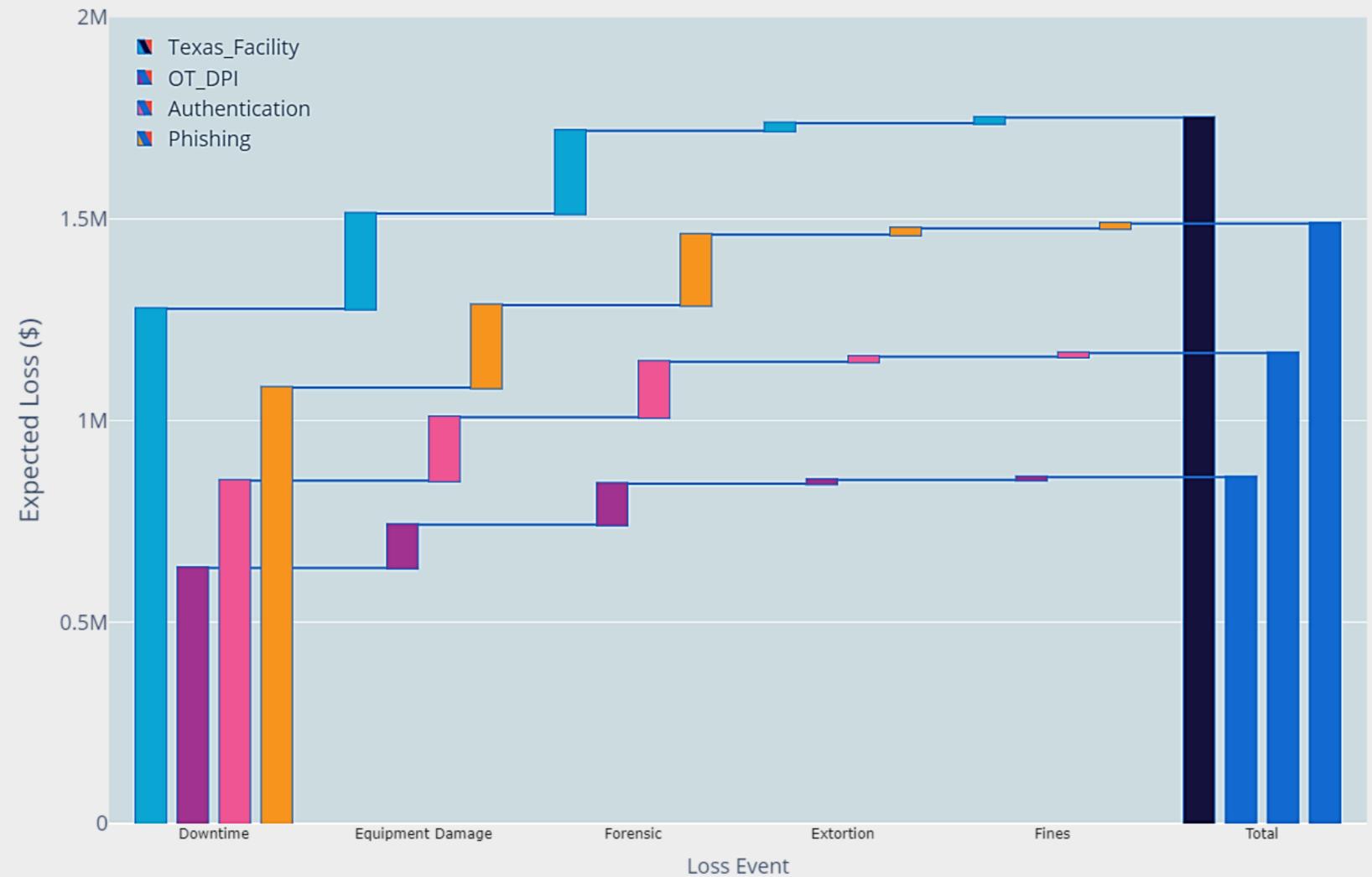
What scenario provides the most risk reduction?

Different initiatives | Different risk reduction

4 Security Control Portfolios



Expected Loss by Event Type: 4 Security Control Portfolios

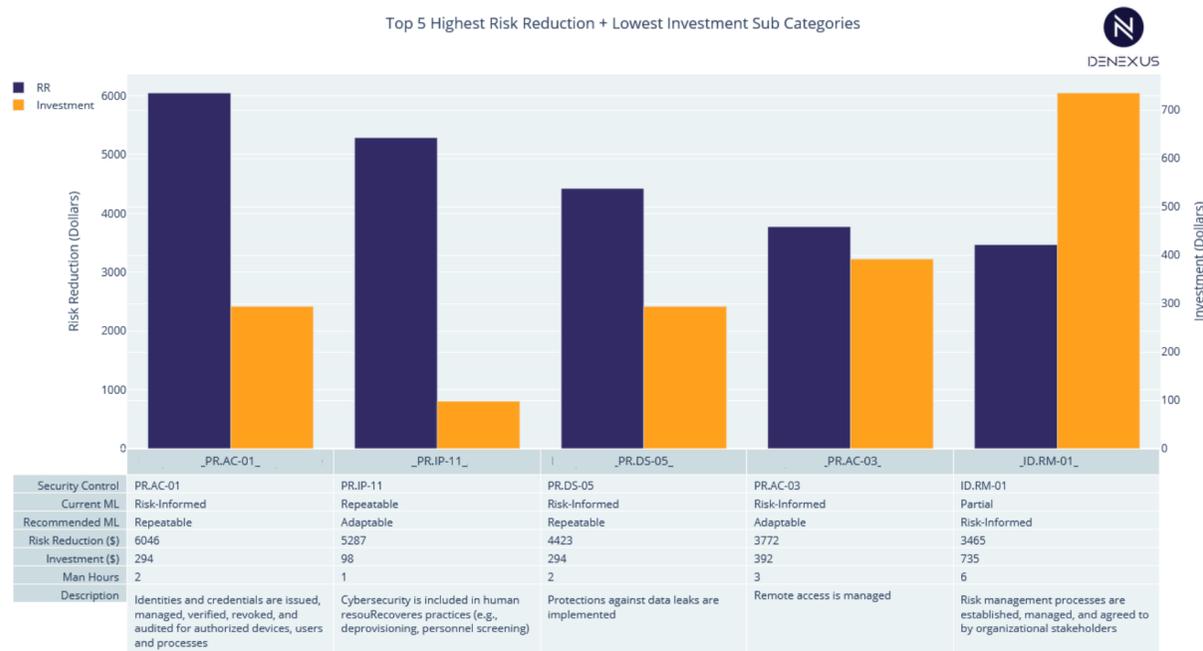


What mitigation provides the most risk reduction?

Recommendations based on ROI, NPV, Fastest

Top 5 Mitigation Considering Highest Risk Reduction and Lowest Investment

- Stand-alone mitigation analysis .
- Capex, Opex and time of implementation are inputs of the system



Top 7 Mitigation Considering Highest Risk Reduction

- Optimal mitigation Portfolio .
- Capex, Opex and time of implementation and Dependency between mitigations are inputs of the system



With DeRISK ...



Unlocking the value in data

Costly Unanswered Questions for Industrial Underwriters



**Single-Risk
Assessment**



**Mitigation
Strategies**



**Project advance
What-if?**



**Portfolio-Risk
Accumulation**



How do we price and assess
cyber risk premiums?

Takeaways

DeRISK – 2nd Generation Cyber Risk Modeling

Inside-Out data contextualized with underlying Industrial Process & Business data

The Challenge

- We need CRQM
- NAT CAT models not for CYBER CAT
- Reliable models
- 1st generation failed

The Answer

- **Data is the foundation**
Inside-Out & Outside-In evidence-based data
- **Data in context**
Underlying Industrial Process & Business data
- **Data-driven decisions**
Continuous risk evaluation in financial terms
Efficient ROI-based risk mitigation
Determination of risk to be transferred

- **Bottom-up accumulation**
- **Trusted Ecosystem**
Encrypted Data
Safe Insights



DeNexus Knowledge Center

Trusted Ecosystem

Thank You

Learn more @: [DeNexus.io](https://denexus.io)



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